

## Customer Accounts Representative

Vega Transport is a growing full service, nationwide Truck Load (TL) carrier. Our team is committed to delivering our customer loads on time, damage free and always with highest level of service at time of booking, during transit and after the delivery. To serve our customers better we provide long haul, local deliveries, dedicated, and inter-modal trucking and transportation services. Currently we operate with 80 drivers and over 180 units of equipment out of our St Louis terminal. Our Headquarter is located in Saint Louis South County and staffed with 8 great team members.

Our Dispatch and Operations team is looking for a qualified candidate. Bachelor's degree and or equivalent work experience are preferable. The candidate must possess excellent communication skills and be able develop and maintain working relationships with Customers to facilitate efficient and profitable movement of freight.

### Responsibilities

- Solicit freight and create new customer accounts
- Generate business leads
- Manage existing customer accounts
- Understand the driver needs and abilities when booking driver specific loads.
- Assign freight to drivers to maximize all aspects of the value triangle (profitability, customer satisfactions and driver retention)

### Required Qualifications

Bachelor's degree or equivalent industry experience  
At least 2 years Truckload Operations experience  
Possess existing Relationships in the Truckload Shipping Industry  
Growth and sales oriented  
Effective communication skills  
Ability to multi-task  
Team oriented  
Problem solving and analytical skills

Competitive salary and incentives offered. Great benefits offered including medical, dental and vision insurance. Paid holidays and vacation. Great and friendly team work environment. This is a mid-level position with great growth potential in a steadily growing company. Please e-mail resume to [recruiting@vegatransport.com](mailto:recruiting@vegatransport.com)